



INSPIRE FOOD BUSINESS

REPUBLIC







CZECH REPUBLIC

IDENTITY CARD













GDP PER CAPITA (USD) $17,231 \in$

TOP 3 EXPORT

TOP 3 IMPORT

CURRENCY

SLOVAKIA, GERMANY, POLAND

GERMANY, POLAND, SLOVAKIA

CZECH KORUNA



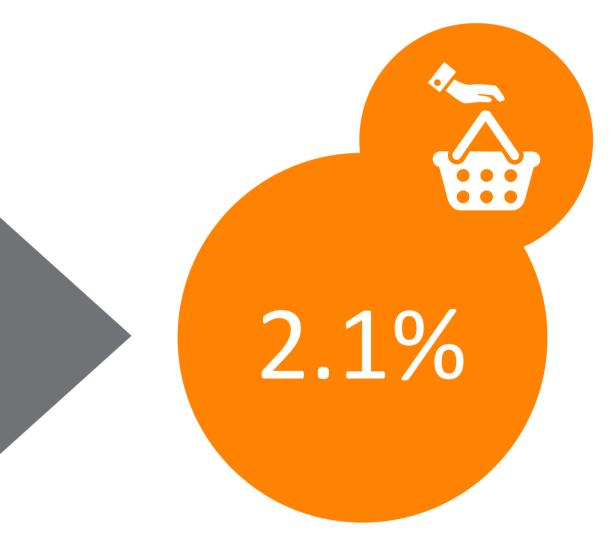
Christians, Catholics

GROCERY SHOPPING



ENJOY SHOPPING FOR

FMCG VALUE SALES TREND



CONFIDENCE INDEX

CONSUMER CONFIDENCE INDEX





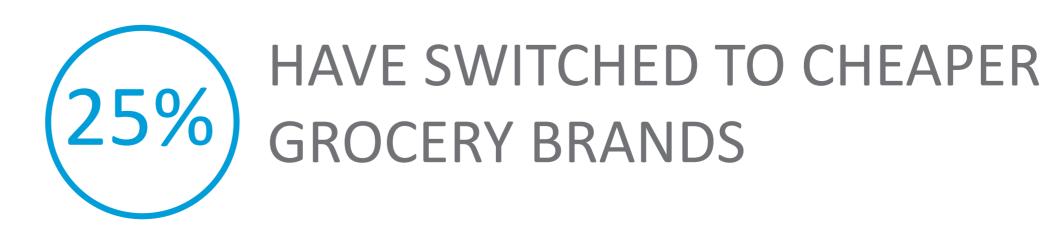


THINK THE STATE OF THEIR OWN PERSONAL FINANCES IN THE NEXT 12 MONTHS WILL BE GOOD OR EXCELLENT

COMPARED TO THIS TIME LAST YEAR...

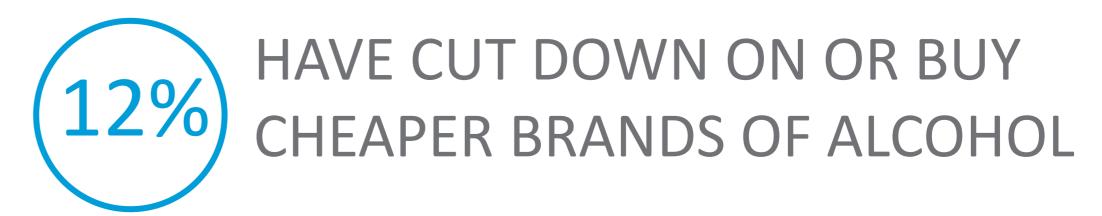


HAVE CHANGED THEIR SPENDING TO SAVE ON HOUSEHOLD EXPENSES





HAVE CUT DOWN ON **TAKE-AWAY MEALS**

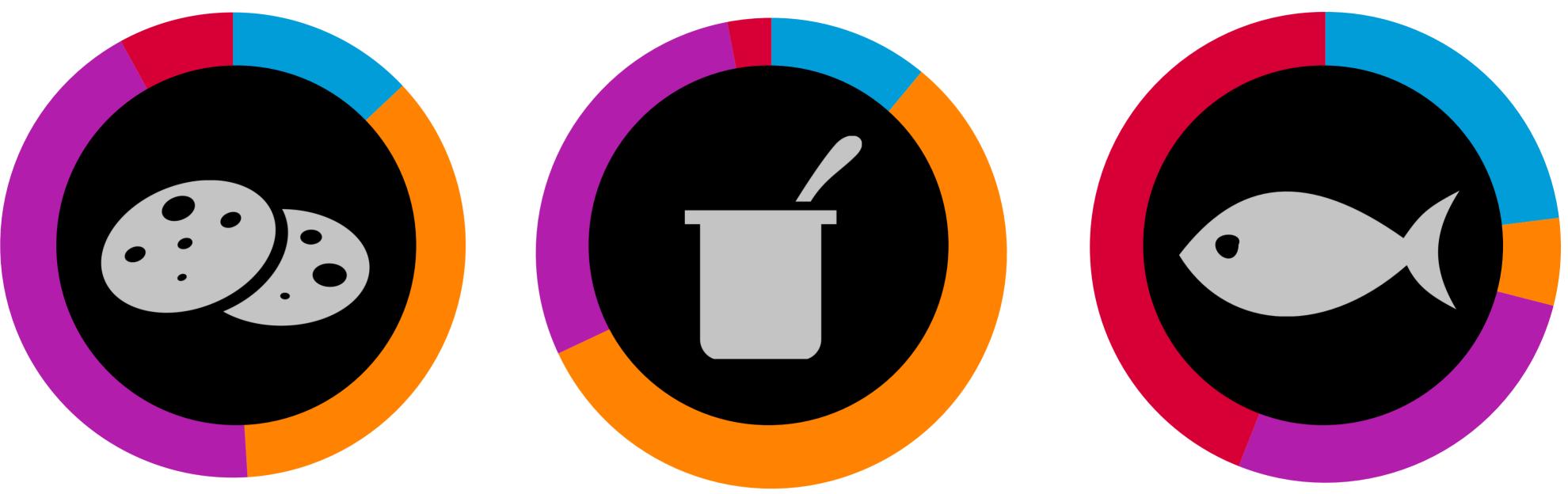






BRAND ORIGIN PREFERENCES





Prefer Global Brands Not important

Prefer Local Brands I don't buy this category

FOOD INGREDIENTS



WANT MORE **ALL NATURAL** PRODUCTS

WHERE SOMEONE SUFFERS FROM A FOOD ALLERGY OR INTOLERANCE

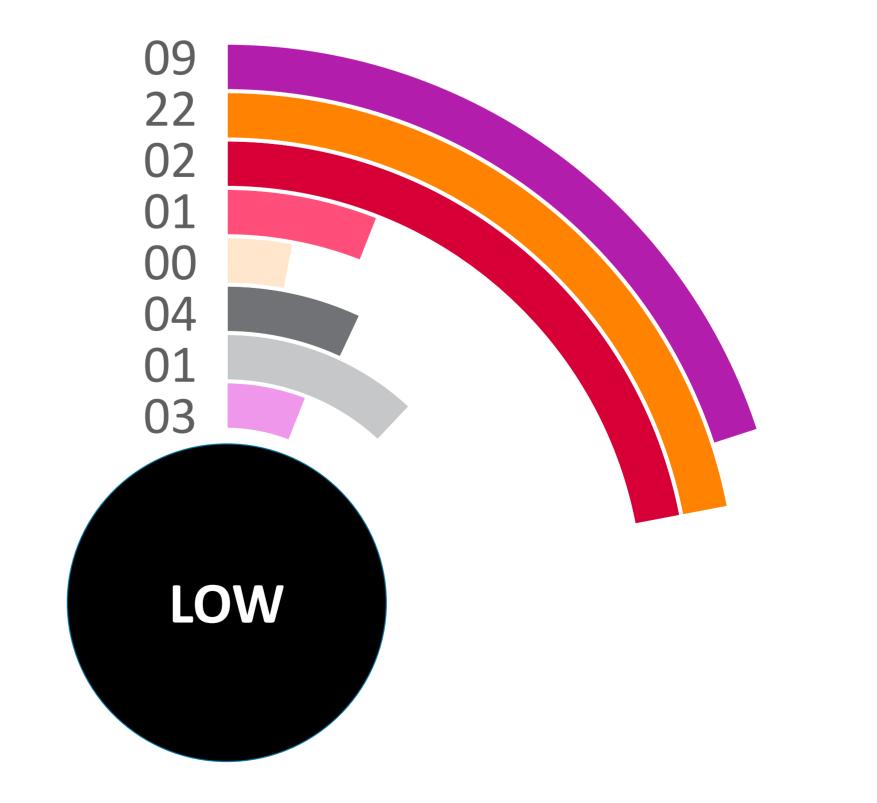
LIVE IN AN HOUSEHOLD



17%

FOLLOW A SPECIAL DIET THAT LIMITS OR RESTRICTS **SPECIFIED FOODS OR INGREDIENTS**





LOW SODIUM

VEGETARIAN

HALAL

• GLUTEN FREE

LOW CARBOHYDRATE

• LACTOSE FREE



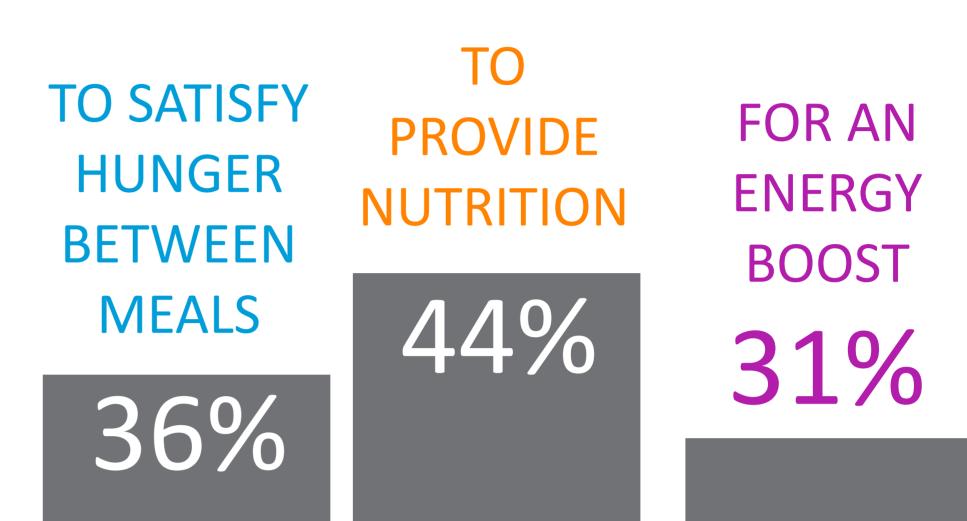
CZECH REPUBLIC

SNACKING



IN WHICH OUTLET DO YOU OFTEN BUY SNACKS?

THINKING ABOUT THE SNACKS YOU ATE IN THE LAST MONTH, WHY DID YOU CONSUME THESE SNACKS?





THINKING ABOUT THE SNACKS YOU EAT, WHICH HEALTH ATTRIBUTES ARE VERY IMPORTANT TO YOU? (TOP 3)

GROCERY/FOOD 41% SUPERMARKET STORES

MASS-MERCHANDISERS /HYPERMARKETS 35%

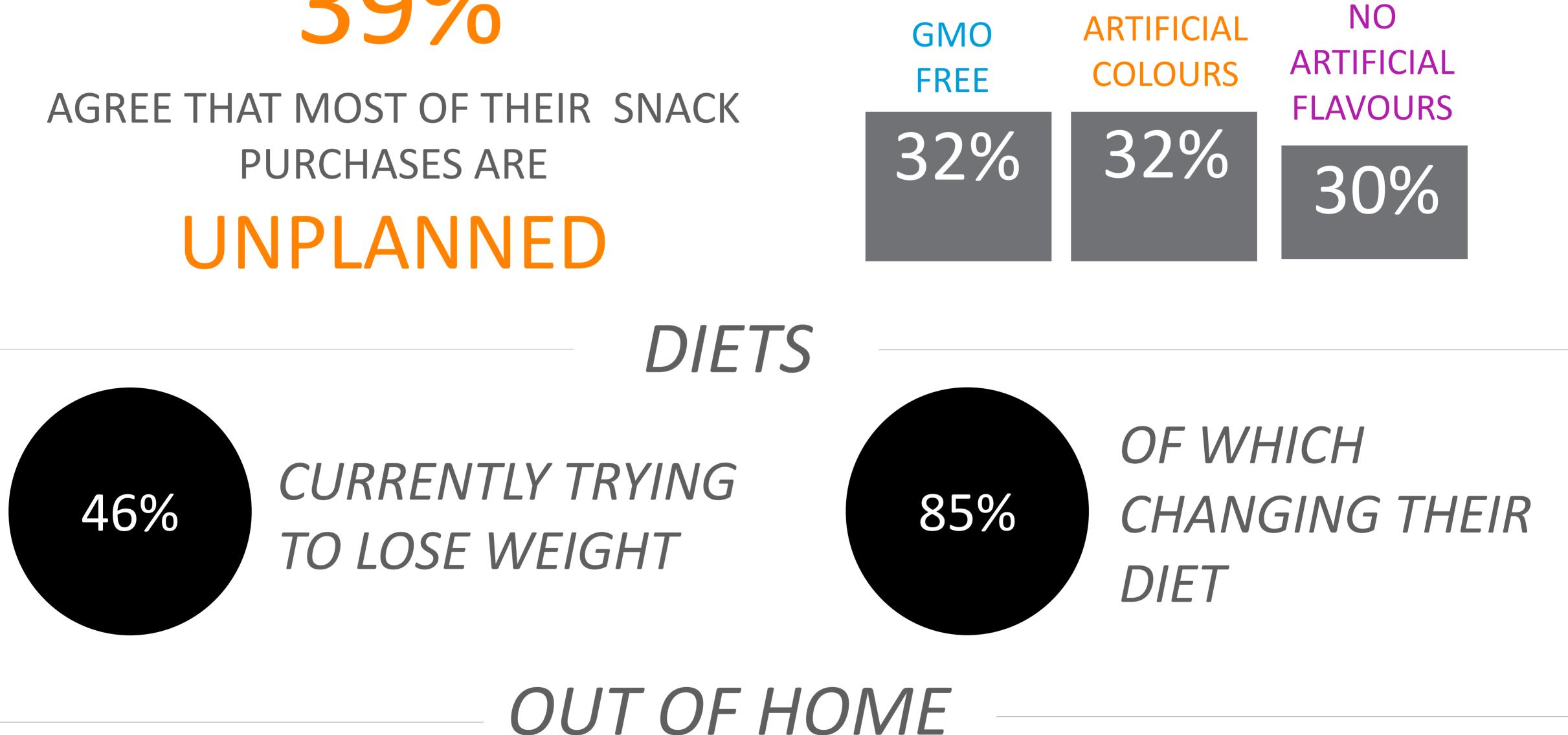
WAREHOUSE CLUB STORES 18%

SMALL, LOCAL **17%** NEIGHBORHOOD STORES

discount/dollar stores 16%

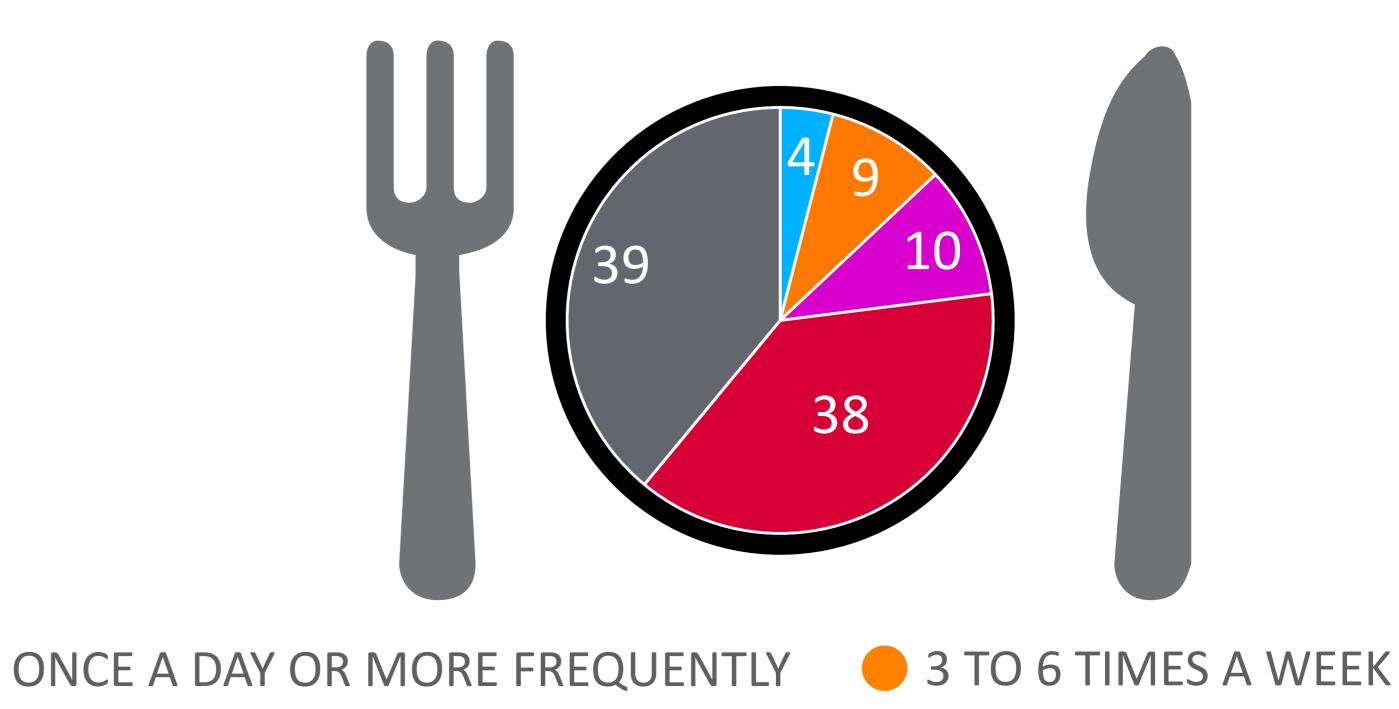
200/

NO



roprietary.

FREQUENCY OF DINING OUT



ONCE OR TWICE A WEEK

LESS THAN ONCE A MONTH OR NEVER





GUIDE DATA SOURCES



Nielsen Global Survey

The survey, which includes the Global Consumer Confidence Index, was established in 2005 and measure Consumer Confidence and Spending Intentions. The survey poll every quarter more than 30,000 online consumers in 63 countries. The sample has quotas based on age and sex for each country based on their Internet users.

Consumer Confidence and Spending Intentions is a quarterly survey, with latest update conducted May 9–27, 2016. Consumer confidence levels above and below a baseline of 100 indicate degrees of optimism and pessimism, respectively.

- The Nielsen Global Health and Ingredient-Sentiment Survey was conducted March 1-23, 2016.
- The Nielsen Global Out-of-Home Dining, Brand-Origin and Retail-Growth Strategies Surveys were \bullet conducted Aug. 10–Sept. 4, 2015.
- The Nielsen Global Health & Wellness Survey was conducted between Aug. 13 and Sept. 5, 2014 \bullet
- The Nielsen Snacking Survey was conducted between Feb. 17 & March 7, 2014. \bullet

Other Nielsen data

- Number of stores: source is Nielsen TradeDimensions, a continuous tracking of distribution landscape.
- Sales change% for FMCG (Fast Moving Consumer Goods, between 2014 and 2015): source is retail panel Nielsen ScanTrack.





